

Hudson-Mohawk Road Runners Club Inc.

2021 Budget - Revised Aug 1

2020 actuals based on 1/1/2020 - 12/8/2020

	2020 Actual	2020 Budget	difference	2021 Budget
Income				
Winter Series #1		\$ (1,500.00)		\$ (1,500.00)
Winter Series #2		\$ (1,800.00)		No race
Winter Series #3		\$ (1,600.00)		No race (-1800)
Winter Series #4		\$ (1,600.00)		No race (-1800)
Winter Series #5 & Winter 26.2		\$ (2,000.00)		No race (-1800)
Runnin' of the Green	\$ 500.00	\$ 500.00	\$ -	No race (-650)
Delmar Dash	\$ (70.00)	\$ 1,000.00	\$ (1,070.00)	No race (-2000)
Bill Robinson Masters 10K	\$ (900.00)	\$ (500.00)	\$ (400.00)	No race (-500)
Workforce Challenge 3.5M	\$ (10,000.00)	\$ 70,000.00	\$ (80,000.00)	\$ -
Distinguished Service 8M	\$ (1,100.00)	\$ (1,100.00)	\$ -	No race (-2000)
Father's Day Valley Cats 5k	No race	\$ (200.00)		No race (-500)
Colonie Summer Track	No race	\$ (1,000.00)		\$ (1,050.00)
Tawasentha XC (1,2,3)	No race	\$ (300.00)		\$ (400.00)
Labor Day 5K	No race	\$ (900.00)		\$ 500.00
Anniversary Run	No race	\$ (1,500.00)		\$ (1,500.00)
MHRM & Hannaford Half	\$ (7,500.00)	\$ 60,000.00	\$ (67,500.00)	\$ 10,000.00
Stockade-athon	No race	\$ 3,500.00		\$ 1,500.00
Turkey Raffle Run		\$ (650.00)		\$ (1,000.00)
Races Net Income	\$ (19,070.00)	\$ 120,350.00	\$ (148,970.00)	\$ 6,550.00
43450 USATF Insurance Refund	\$ 4,685.00	\$ 360.00	\$ 4,325.00	\$ -
43458 Clock Rental	\$ 216.00	\$ 800.00	\$ (584.00)	\$ 216.00
46410 Advertising Sales		\$ 1,200.00		\$ 1,200.00
46430 General Donations	\$ 72.00	\$ 100.00	\$ (28.00)	\$ 100.00
46440 Banquet income	\$ -	\$ 2,000.00		\$ 2,000.00
46460 Member Services				
46470 Clothing Sales	\$ 638.47	\$ 3,000.00	\$ (2,361.53)	\$ 1,000.00
47230 Membership Dues	\$ 10,526.00	\$ 15,000.00	\$ (4,474.00)	\$ 10,000.00
90000 Dividend and Interest Income	\$ 3,668.38	\$ 8,500.00		\$ 2,000.00
General Income	\$ 19,805.85		\$ 19,805.85	\$ 16,516.00
Total Income	\$ 735.85	\$ 120,350.00	\$ (129,164.15)	\$ 23,066.00
Expenses				
80100 Administration		\$ -		
80110 Professional Services				
80120 Accounting	\$ 9,887.50	\$ 10,500.00	\$ (612.50)	\$ 4,500.00
80130 Legal	\$ 100.00	\$ 500.00	\$ (400.00)	\$ 100.00
80150 Insurance	\$ 1,893.16	\$ 3,000.00	\$ (1,106.84)	\$ 2,000.00
80200 Officer Expenses				
80210 President	\$ -	\$ 500.00	\$ (500.00)	\$ 250.00

80220 Treasurer	\$	-	\$	250.00	\$	250.00
80230 VP Finance	\$	-	\$	250.00	\$	250.00
80240 Race Committee Treasurer	\$	229.03	\$	250.00	\$	(20.97) \$ 250.00
80250 Convention						
80260 Accounting software (Quickbooks)	\$	2,782.22	\$	3,000.00	\$	(217.78) \$ 2,500.00
80270 Document Storage			\$	50.00	\$	50.00 \$ 50.00
80280 Misc. office supplies	\$	181.65	\$	500.00	\$	(318.35) \$ 300.00
80290 Meeting Refreshments						
80300 Race Administration						
80310 Sanctions administration			\$	50.00	\$	50.00
80400 Facility						
80410 Rent	\$	7,500.00	\$	7,200.00	\$	300.00 \$ 7,500.00
80420 Facility insurance			\$	800.00	\$	800.00
80430 Facility maintenance	\$	4,180.31	\$	7,000.00	\$	(2,819.69) \$ 3,000.00
80440 Facility Other	\$	910.64	\$	950.00	\$	(39.36) \$ 950.00
80500 Van						
80510 Van insurance	\$	2,583.00	\$	2,000.00	\$	583.00 \$ 2,131.00
80520 Gas, etc.	\$	101.90	\$	450.00	\$	(348.10) \$ 200.00
80530 Van maintenance	\$	75.23	\$	2,000.00	\$	(1,924.77) \$ 2,000.00
80540 Van other	\$	316.80			\$	350.00
80600 Equipment						
80610 Equipment maintenance			\$	1,000.00	\$	1,000.00
80620 Equipment acquisition	\$	1,062.31	\$	5,000.00	\$	(3,937.69) \$ 1,000.00
81000 Programs						
81100 Shrader scholarships	\$	18,515.43	\$	18,500.00	\$	15.43 \$ 12,000.00
81200 General grants	\$	3,750.00	\$	5,000.00	\$	(1,250.00)
81300 Special grants			\$	5,000.00		
81500 Just Run						
81501 Awards	\$	-				
81504 Insurance	\$	-				
81505 Miscellaneous	\$	-				
81506 Postage	\$	-				
81507 Printing and copying	\$	-				
81508 Refreshments	\$	-				
81508 Rentals	\$	-				
81510 School Leader Stipend	\$	200.00				
81511 Shirts	\$	-				
81512 Signs and Banners	\$	-				
Total 81500 Just Run			\$	45,000.00	\$	15,000.00
81600 Grand Prix Prize Money	\$	9,285.00	\$	9,500.00	\$	(215.00) \$ -
82000 Communications						
82100 Web site	\$	786.00	\$	1,700.00	\$	786.00 \$ 786.00
82120 Web site operation	\$	120.00	\$	1,000.00	\$	(880.00) \$ 200.00
82200 Clinics/Expos	\$	-	\$	200.00	\$	-
82300 Brochures	\$	-	\$	350.00	\$	350.00
82400 PR/Advertising	\$	-	\$	500.00	\$	500.00

82500 Website Operation (Pace Setter)	\$ 9,900.00	\$ 10,000.00	\$ (100.00)	\$ 10,000.00
83000 Membership				
83100 Membership software (Wild Apricot)	\$ 4,536.00	\$ 5,000.00	\$ (464.00)	\$ 4,536.00
83200 Renewal mailings	\$ 384.89	\$ 500.00	\$ (115.11)	\$ 500.00
83300 Banquet				
83310 Banquet awards	\$ -	\$ 700.00		\$ 700.00
83320 Facility Rental	\$ -	\$ 4,500.00		\$ 4,500.00
83330 Banquet food	\$ -	\$ 500.00		\$ 500.00
83340 Banquet entertainment	\$ -	\$ 750.00		\$ 750.00
83350 Banquet other	\$ -	\$ 100.00		\$ 100.00
83500 Hall of Fame	\$ 135.00	\$ 650.00		\$ 650.00
84000 Volunteers	\$ -			
84100 Volunteer recognition	\$ -	\$ 2,500.00		\$ 500.00
84200 Volunteer recruitment/special events	\$ -	\$ 1,000.00		\$ -
84500 Publicity	\$ 205.14	\$ 300.00		\$ 300.00
85000 Miscellaneous Admin	\$ 118.00	\$ 25.00	\$ 93.00	\$ 25.00
85200 Sales tax		\$ 250.00		\$ 250.00
85300 PayPal Fees	\$ 363.42	\$ 500.00	\$ (136.58)	\$ 400.00
86000 Payroll Expenses				
86100 Disability Insurance	\$ 248.25	\$ 200.00	\$ 48.25	\$ 250.00
86200 Taxes	\$ 758.34	\$ 2,000.00	\$ (1,241.66)	\$ 500.00
86300 Wages	\$ 7,943.75	\$ 21,000.00	\$ (13,056.25)	\$ 4,000.00
86400 Worker's Comp		\$ 500.00		\$ 500.00
Total Expenses	\$ 89,052.97	\$ 182,975.00	\$ (27,828.97)	\$ 87,228.00
Total Net Income	\$ (88,317.12)	\$ (62,625.00)	\$ (101,335.18)	\$ (64,162.00)