

**Hudson-Mohawk Road Runners Club Inc.**  
**2024 Budget**

2023 Adj. Actuals based on 1/1/2023 - 12/3/2023

	2023 Budget	2023 Adj YTD Actuals*	Variance	2024 Budget	2024 Notes
<b>Income</b>					
Winter Series #1	(1,800)	(1,662)	138	(1,800)	
Winter Series #2	(1,300)	(1,592)	(292)	(1,700)	
Winter Series #3	(1,200)	(1,691)	(491)	(1,800)	
Winter Series #4	(1,100)	(1,332)	(232)	(1,500)	
Winter Series #5 & Winter 26.2	(1,300)	(1,558)	(258)	(1,700)	
Runnin' of the Green	1,000	369	(631)	500	
Delmar Dash	1,000	2,096	1,096	1,000	Town & School may begin charging (did so prior to Covid)
Bill Robinson Masters 10K	(500)	(270)	230	0	FY23 inclds course cert
Workforce Challenge 3.5M	40,000	85,231	45,231	55,000	Per RD, would like to be conservative
Distinguished Service 8M	(1,000)	(757)	243	(1,000)	
Father's Day Valley Cats 5k	1,000	(431)	(1,431)	(500)	
Colonie Summer Track	(800)	(806)	(6)	(800)	
Tawasentha XC (1,2,3)	(500)	(332)	168	(500)	
Labor Day 5K	2,500	2,524	24	2,000	
Anniversary Run	(1,500)	(593)	907	(750)	
MHRM & Half	10,000	19,501	9,501	15,000	
Stockade-athon	15,000	16,575	1,575	15,000	Same as 2023, add'l exps expected
<b>Races Net Income</b>	<b>59,500</b>	<b>115,272</b>	<b>55,772</b>	<b>76,450</b>	
43300 Direct Public Grants					
43330 Foundation and Trust Grants		38,000	38,000	0	\$30K is earmarked for 2024 Just Run Programs
43458 Clock Rental		0	0	0	
46410 Advertising Sales	500	0	(500)	500	
46430 General Donations	500	224	(276)	500	
46440 Banquet income	500	0	(500)	500	Banquet??
46460 Member Services		0	0	0	
46470 Clothing Sales	800	146	(654)	800	YTD sales were \$825 (bal. included with race revenue above)
47230 Membership Dues	15,000	11,010	(3,990)	11,000	
45030 Interest-Savings, Short-term CD	0	4,293	4,293	10,000	Only 2.5 mths reflected in YTD (ann. Oct 23 amt)
90000 Dividend and Interest Income	2,000	11,853	9,853	7,500	Offset by Int on CD, (ann. Oct 23 amount)
<b>General Income</b>	<b>19,300</b>	<b>65,619</b>	<b>46,319</b>	<b>30,800</b>	
<b>Total Income</b>	<b>78,800</b>	<b>180,891</b>	<b>102,091</b>	<b>107,250</b>	
<b>Expenses</b>					
80100 Administration					
80110 Professional Services	250	0	250	250	
80120 Accounting	10,500	9,540	960	10,000	
80130 Legal	250	1,277	(1,027)	250	
80150 Insurance	3,000	2,217	783	3,000	
80200 Officer Expenses					
80210 President	250	(0)	250	250	
80220 Treasurer	250	0	250	250	
80230 VP Finance	250	0	250	250	
80240 Race Committee Treasurer	250	0	250	250	
80260 Accounting software	3,000	3,720	(720)	4,000	Quickbooks
80270 Document Storage	50	0	50	50	
80280 Misc. office supplies	250	0	250	250	Also see Misc Admin below
80310 Sanctions administration	50	0	50	50	
80400 Facility					
80410 Rent	7,500	6,875	625	8,250	Added 10% (new lease needed)
80420 Facility insurance	800	500	300	600	
80430 Facility maintenance	500	38	462	500	
80440 Facility Other	950	493	457	750	Inclds misc race supplies - cups, spoons, storage, etc
80500 Van					
80510 Van insurance	2,500	2,644	(144)	2,800	
80520 Gas, etc.	300	370	(70)	500	
80530 Van maintenance	1,000	32	968	1,000	
80540 Van other	350	0	350	250	

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80600 Equipment					
80610 Equipment maintenance	2,000	19	1,981	2,000	Carried from 2023 - clock repair
80620 Equipment acquisition	2,000	390	1,610	2,000	Carried from 2023 - new timing system
81000 Programs					
81100 Shrader scholarships	18,000	18,055	(55)	18,000	
81200 General grants		0	0	5,000	
81300 Special grants		0	0	5,000	
81500 Just Run					
81501 Awards		1,961			
81504 Insurance		530			
81505 Miscellaneous		203			
81506 Postage		0			
81507 Printing and copying		11			
81508 Refreshments		1,459			
81508 Rentals		0			
81510 School Leader Stipend		11,190			
81511 Shirts		14,578			
81512 Signs and Banners		0			
<b>Total 81500 Just Run</b>	<b>40,000</b>	<b>29,932</b>	<b>(10,068)</b>	<b>40,000</b>	Est b/o Fall 22 & Spring 23
81600 Grand Prix Prize Money	10,000	5,650	4,350	5,650	
82000 Communications					
82100 Web site	1,000	786	214	1,000	
82120 Web site operation	200	0	200	200	
82200 Clinics/Expos	200	1,245	(1,045)	1,250	Also, bdtg \$ available under PR/Advertising below
82300 Brochures	500	214	286	0	
82400 PR/Advertising	1,000	750	250	4,000	Incls social media tools and potential Just Run promo video
82410 Publicity Mailings	500	309	191	500	
82500 Pace Setter	8,000	7,391	609	8,000	
83000 Membership					
83100 Membership software	4,536	6,489	(1,953)	7,500	Wild Apricot & online reg. fees not associated with a specific race
83200 Renewal mailings	200	369	(169)	200	Mailchimp has been discontinued
83300 Banquet					Banquet - venues still under review
83310 Banquet awards	700	0	700	700	
83320 Facility Rental	1,000	0	1,000	1,000	
83330 Banquet food	1,500	0	1,500	1,500	
83340 Banquet entertainment	750	0	750	750	
83350 Banquet other	100	0	100	100	
83500 Hall of Fame	650	190	460	650	
84000 Volunteers					
84100 Volunteer recognition	1,000	0	1,000	1,000	
84200 Volunteer recruitment/special events	500	0	500	500	
84500 Publicity	500	0	500	500	
85000 Miscellaneous Admin	200	925	(725)	750	Incls Bank and Zoom fees
85200 Sales tax	50	0	50	50	
85300 PayPal Fees	25	2	23	25	
86000 Payroll Expenses					
86100 Disability Insurance	1,000	102	898	200	
86200 Taxes	1,500	854	646	1,500	
86300 Wages	10,000	7,663	2,338	10,000	
86400 Worker's Comp	1,500	592	908	1,000	
<b>Total Expenses</b>	<b>141,361</b>	<b>109,632</b>	<b>31,729</b>	<b>154,025</b>	
<b>Total Net Income</b>	<b>(62,561)</b>	<b>71,258</b>	<b>133,819</b>	<b>(46,775)</b>	

Note: as of 12/3/23, YTD revenue was \$516K and expenses were \$488k

\* Reflects adjustments for known revenue / expenses not reflected in YTD