

<b>2019 Budget</b>
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**Income**

Winter Series #1	\$ (895.00)
Winter Series #2	\$ (1,800.00)
Winter Series #3	\$ (1,560.00)
Winter Series #4	\$ (1,600.00)
Winter Series #5 & Winter 26.2	\$ (2,000.00)
Runnin' of the Green	\$ 700.00
Delmar Dash	\$ (1,250.00)
Bill Robinson Masters 10K	\$ (128.00)
Mother's Day 5K	\$ (550.00)
Workforce Challenge 3.5M	\$ 75,000.00
Distinguished Service 8M	\$ (1,500.00)
Father's Day Valley Cats 5k	\$ (200.00)
Colonie Summer Track	\$ (700.00)
Dynamic Duo	\$ -
Indian Ladder	\$ 700.00
Tawasentha XC (1,2,3)	\$ (300.00)
Labor Day 5K	\$ (900.00)
Anniversary Run	\$ (1,500.00)
Voorheesville 7.1M	\$ (200.00)
MHRM & Hannaford Half	\$ 60,000.00
Stockade-athon	\$ 3,500.00
Turkey Raffle Run	\$ (650.00)
<b>Races Net Income</b>	<b>\$ 124,167.00</b>

43450 USATF Insurance Refund	\$ -
43458 Clock Rental	\$ 400.00
46410 Advertising Sales	\$ 1,000.00
46430 General Donations	\$ 150.00
46440 Banquet income	\$ 2,000.00
46460 Member Services	\$ -
46470 Clothing Sales	\$ 6,000.00
47230 Membership Dues	\$ 17,000.00
90000 Dividend and Interest Income	\$ 2,500.00
<b>General Income</b>	<b>\$ 29,050.00</b>

**Total Income** \$ **153,217.00**

**Expenses**

80100 Administration	\$ -
80110 Professional Services	

80120 Accounting	\$	7,292.00
80130 Legal	\$	500.00
80150 Insurance	\$	3,000.00
80200 Officer Expenses		
80210 President	\$	500.00
80220 Treasurer	\$	250.00
80230 VP Finance	\$	250.00
80240 Race Committee Treasurer	\$	250.00
80250 Convention	\$	500.00
80260 Accounting software (Quickbooks)	\$	2,500.00
80280 Misc. office supplies	\$	500.00
80290 Meeting Refreshments	\$	1,500.00
80300 Race Administration		
80310 Sanctions administration	\$	50.00
80400 Facility		
80410 Rent	\$	7,200.00

80420 Facility insurance	\$	800.00
80430 Facility maintenance	\$	7,500.00
80440 Facility Other	\$	500.00
80500 Van		
80510 Van insurance	\$	2,000.00
80520 Gas, etc.	\$	450.00
80530 Van maintenance	\$	2,000.00
80600 Equipment		
80610 Equipment maintenance	\$	1,000.00
80620 Equipment acquisition	\$	5,000.00
81000 Programs		
81100 Shrader scholarships	\$	18,500.00
81200 General grants	\$	5,000.00
81300 Special grants	\$	5,000.00
81500 Just Run		
81501 Awards		
81504 Insurance		
81505 Miscellaneous		
81506 Postage		
81507 Printing and copying		
81508 Refreshments		

81510 School Leader Stipend		
81511 Shirts		
81512 Signs and Banners		
<b>Total 81500 Just Run</b>	<b>\$</b>	<b>45,000.00</b>
81600 Grand Prix Prize Money	\$	9,300.00
82000 Communications		
82100 Web site	\$	1,700.00
82110 Web site development	\$	1,000.00
82200 Clinics/Expos	\$	200.00
82300 Brochures	\$	350.00
82400 PR/Advertising	\$	500.00
82500 Website Operation (Pace Setter)	\$	10,000.00
83000 Membership		
83100 Membership software (Wild Apricot)	\$	3,000.00
83200 Renewal mailings	\$	500.00
83300 Banquet	\$	100.00
83310 Banquet awards	\$	700.00
83330 Banquet food	\$	6,700.00
83340 Banquet entertainment	\$	500.00
83350 Banquet other	\$	100.00
83500 Hall of Fame	\$	250.00
84000 Volunteers		
84100 Volunteer recognition	\$	2,500.00
84200 Volunteer recruitment/special events	\$	2,500.00
84500 Publicity	\$	300.00
85000 Miscellaneous Admin	\$	25.00
85200 Sales tax	\$	250.00
85300 PayPal Fees	\$	500.00
86000 Payroll Expenses		
86100 Disability Insurance	\$	200.00
86200 Taxes	\$	2,000.00
86300 Wages	\$	45,000.00
86400 Worker's Comp	\$	1,000.00
<b>Total Expenses</b>	<b>\$</b>	<b>206,217.00</b>
<b>Total Net Income</b>	<b>\$</b>	<b>(53,000.00)</b>

